



Information Release

August 23, 2007

Triple Crown Repeats as Top U.S. Intermodal Service Provider

Triple Crown Services Company was named the nation's 2007 top Rail/Intermodal Transportation Service Provider in *Logistics Management* magazine's 23rd annual "Quest for Quality" survey of transportation professionals. The distinction marks the sixth time in the past seven years that Triple Crown was voted the nation's top provider in the Rail/Intermodal category.

The "Quest for Quality" survey is regarded as the transportation and logistics industry's most important measure of customer satisfaction and performance excellence. Over 6,500 transportation experts participated in the 2007 voting.

The survey asked transportation professionals to rate carriers on five key criteria: On-time Performance, Value, Customer Service, Information Technology, and Equipment & Operations. Participants then ranked the importance of each, and a weighted score determined the final evaluation.

Logistics managers rated On-time Performance as the single most important factor, followed by Value, Customer Service, and Equipment & Operations. Triple Crown took top honors in all four of those categories.

Triple Crown will be presented with the “Quest for Quality” award at the annual conference of Supply Chain Management Professionals to be held in Philadelphia in October.

Jim Newton, President of Triple Crown Services, stated, “We are very pleased to be honored with this prestigious award. To be recognized by the nation’s logistics professionals as the number one intermodal carrier is, by itself, a great distinction. Being so honored six of the past seven years is a reflection of the focus and dedication of our exceptional team of employees and independent drivers. Triple Crown’s mission is to provide the highest quality truckload service, and the 2007 ‘Quest for Quality’ award is affirmation that we are fulfilling our commitment.”

Triple Crown Services Company provides bimodal, truckload transportation services to customers throughout the eastern two-thirds of the United States and to areas of Canada. The company runs over 7,000 RoadRailer® trailers from terminals strategically located in twelve (12) U.S. cities and Toronto, Canada.

Triple Crown began operations in 1986 and expects to deliver over 300,000 truckloads of freight in 2007. The company employs nearly 300 logistics professionals and has two Fort Wayne, IN, facilities – its headquarters offices in the Dupont Business and Medical Park and its Terminal and Maintenance Facility on Wayne Trace.

Triple Crown RoadRailer® trailers are a hybrid combination of both over-the-road and on-the-rail transportation. Truckload freight is picked up from shippers and driven to Triple Crown terminals where the trailers are set on railroad wheels, called bogies. The assembled trains then travel to the destination terminals where the trailers are hitched to tractors and delivered.

Triple Crown Services Company is an affiliate of Norfolk Southern Corporation (NYSE: NSC), one of the nation's premier transportation companies. Its Norfolk Southern Railway subsidiary operates 21,000 route miles in 22 states, the District of Columbia, and Ontario.

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Attachments: Triple Crown logo
"Quest for Quality" logo
Triple Crown 4-page brochure

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