



Information Release

September 6, 2006

Triple Crown Named Top Intermodal Freight Carrier 5th Time in Past 6 Years

Triple Crown Services Company was named the top 2006 Rail/Intermodal Service Provider by *Logistics Management* magazine. The distinction marks the fifth time in the past six years that Triple Crown earned the top honor in *Logistics* magazine's "Quest for Quality" customer survey.

The Quest for Quality survey is the largest annual customer satisfaction study in the logistics industry. Last spring, Reed Research Group polled qualified buyers of logistics and transportation services; a record number of over 6,000 logistics professionals participated in this year's survey, the magazine's 23rd annual study.

Transportation service providers were rated on five key criteria of logistics excellence: On-time Performance, Value, Customer Service, Information Technology, and Equipment and Operations. A weighted score was determined based on the relative importance of each of the criteria.

Survey participants were asked to evaluate companies in all modes of transportation and to choose the top performers in each of the categories: motor carriers, railroad and intermodal services, ocean carriers, airlines and air express carriers, freight forwarders, and third-party/contract logistics service providers. Triple Crown far outpaced all others in the Rail/Intermodal Service Provider category.

Jim Newton, President of Triple Crown Services, stated, "We are very pleased to be honored with this prestigious award. To be recognized by the nation's logistics professionals as the number one intermodal carrier is, by itself, a great distinction. Being so honored five of the past six years is a reflection of the focus and dedication of our employees and drivers. Our mission is to provide the highest quality truckload service, and, as we celebrate our 20th year in business, the 2006 award from *Logistics* magazine is confirmation that we are fulfilling our commitment."

Logistics Management announced the results of the Quest for Quality survey in the magazine's August edition. Awards will be presented at the Council of Supply Chain Management Professionals Annual Conference to be held in San Antonio in late October.

Triple Crown Services Company provides bimodal, truckload transportation services to customers throughout the eastern two-thirds of the United States and to areas of Canada. The company runs over 7,000 RoadRailer® trailers from terminals strategically located in twelve (12) U.S. cities and Toronto, Canada.

Triple Crown began operations in 1986 and expects to deliver over 300,000 truckloads of freight in 2006. The company employs over 290 logistics professionals and occupies two facilities in Fort Wayne, IN – its headquarters offices in the Dupont Business and Medical Park and its Terminal and Maintenance Facility on Wayne Trace.

Triple Crown RoadRailer® trailers combine both over-the-road and on-the-rail transportation. Truckload freight is picked up from shippers and driven to Triple Crown terminals where the trailers are set on railroad wheels, called bogies. The assembled trains then travel to the destination terminals where the trailers are hitched to tractors and delivered.

Triple Crown Services Company is an affiliate of Norfolk Southern Corporation (NYSE: NSC), one of the nation's premier transportation companies. Its Norfolk Southern Railway subsidiary operates 21,200 route miles in 22 states, the District of Columbia, and Ontario.

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Electronic Attachment:
Triple Crown Services Company 4-page brochure (PDF)

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